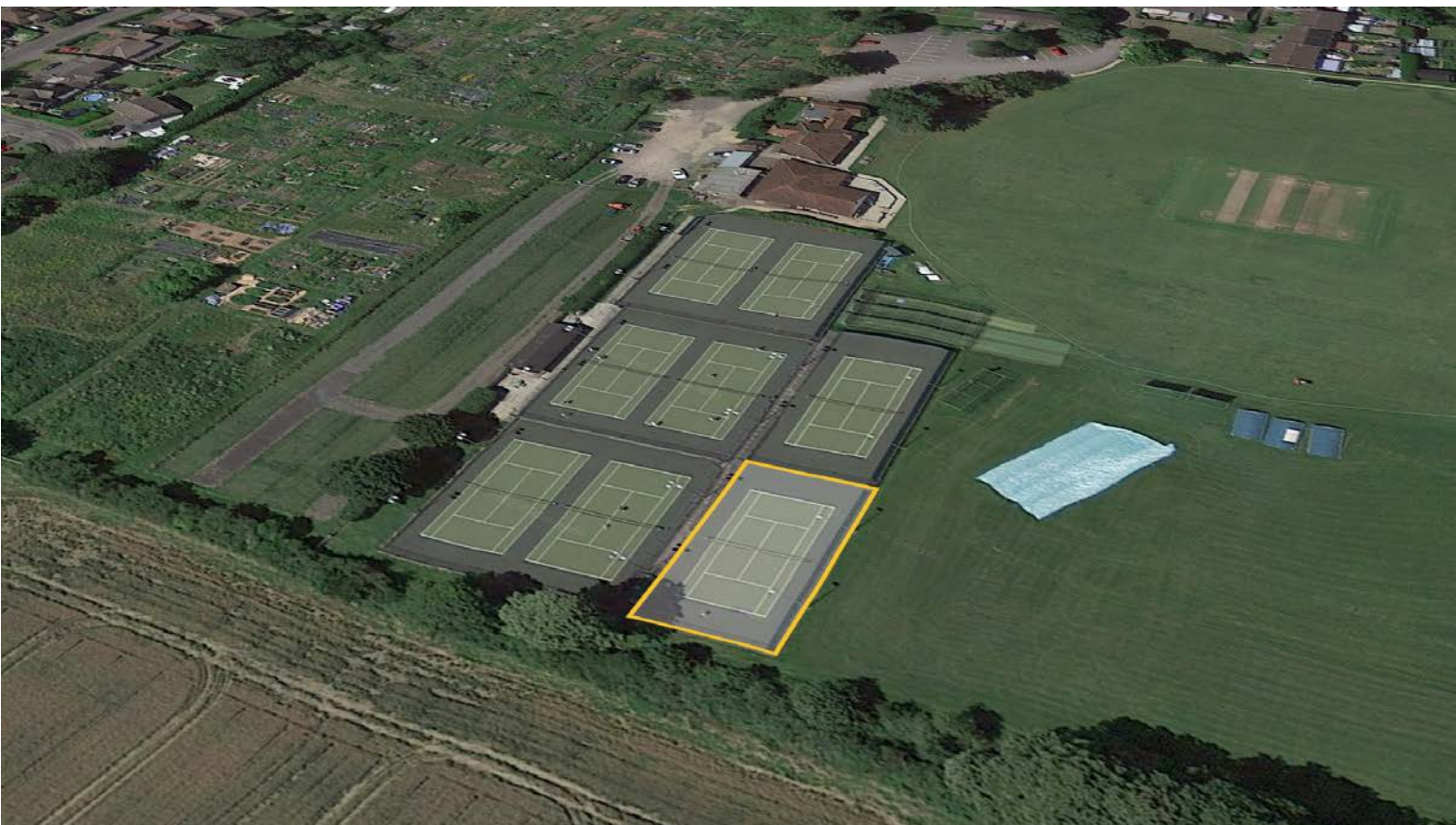


Estimate 1.1 prepared for Wargrave LTC

22 November 2024

Padel Plus Wargrave LTC Estimate 1.1.pdf emailed to Michael Simpson



PADDEL™
COURTS ENGINEERED FOR THE UK

Padel Plus Wargrave LTC

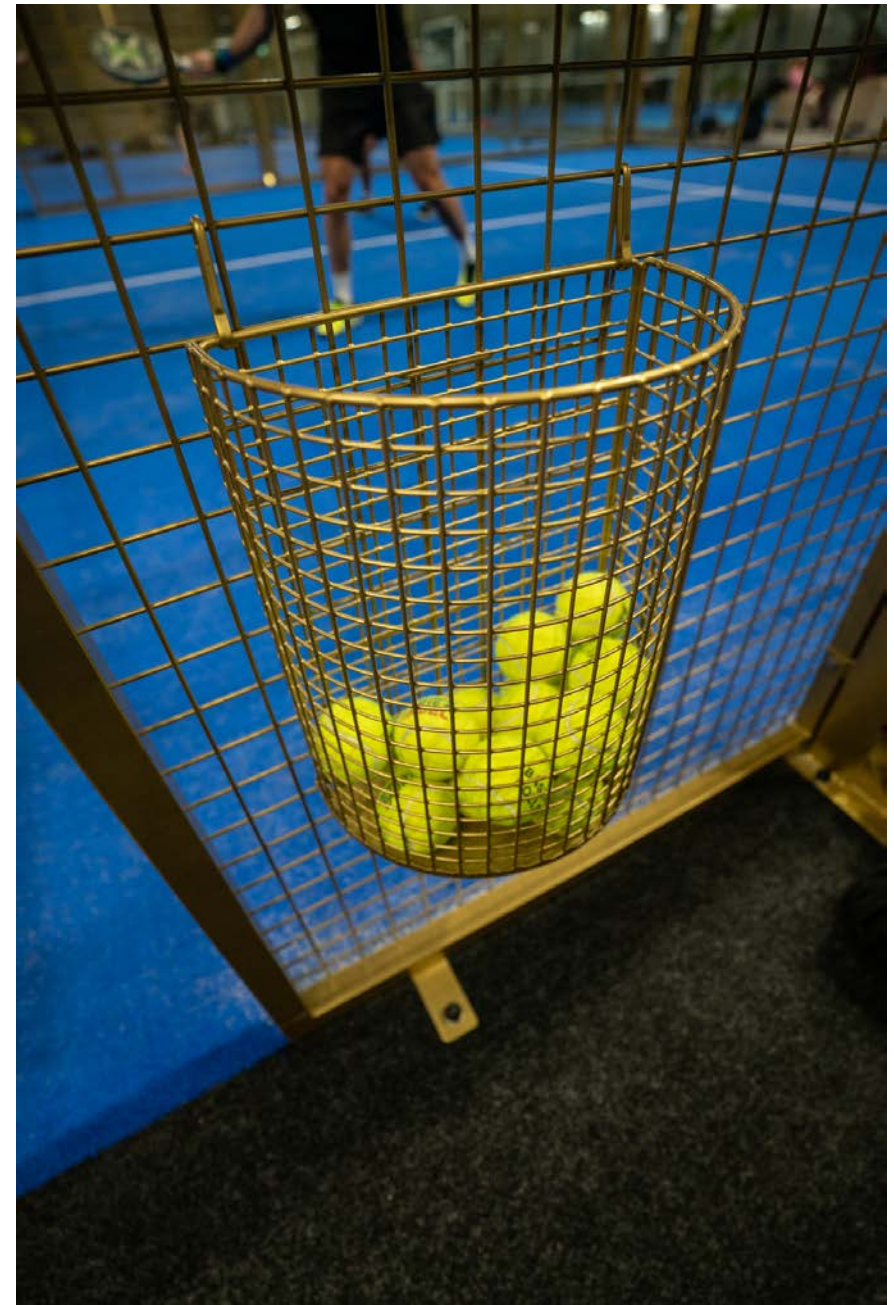
Adding padel to your tennis facilities

Following an enquiry by club chairman Michael Simpson, a subsequent exchange with James Sandwith, and a site visit on 11 November, Padel Plus now provides more specific information with a view to supplying one pop-up padel court to be installed on an existing hard tennis court in the south east corner of the site.

The pop-up court will not require foundations, and will represent a cost effective means for the club to introduce padel to its members. The court can be removed without damage and the tennis court reinstated, if necessary, but the committee hopes to develop interest in padel with a view to adding two more courts and potentially a canopy over all three in the near future. First things first, let's install a pop-up court, nurture interest amongst members and the local community whilst ensuring the tennis-only players are supportive.

Summary

- + 1 Jubo Super Panoramic Pop-up Court
- + The padel court to include 4 (Club) industry-leading LED lighting fixtures from ProSportLED
- + Site preparation will only involve providing electrical connections to the court (we suggest these sit on the existing tennis court surface with the cables and surrounding tennis area covered in artificial turf as part of the padel installation)



1 x Super Panoramic Pop-up Court

Wargrave LTC, Recreation Road, Wargrave, Reading RG10 8BG



Left | Tennis Court 8 provides an excellent site for a pop-up padel court and it is proposed to locate it at the northern end with a 2m gap between the fence and the start of the padel court, centred on the tennis lines. This will leave approx. 3.5m each side as the tennis court is only 17m wide.

There will be space at the southern end to keep the Rebound Wall which will be set up as a separate court on the booking system.

The electrical feed for the padel court can be sourced from the existing masts and we ask that a local electrician arrange the cabling prior to our arrival on site. Padel Plus will advise where the cables need to run on the ground and our installation team will make the final connection within the court frame.

This represents a significant saving in groundworks compared with installing reinforced concrete ring beams.

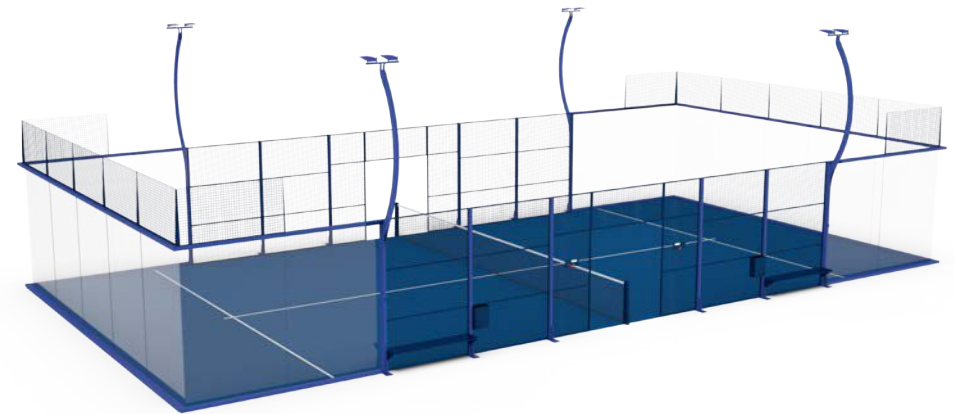
Super Panoramic Court

Elegance & Maximum Visibility

Our premium court combines a minimalist design with maximum performance for both players and spectators. There are no pillars in the corners meaning great visibility into and out of the court.

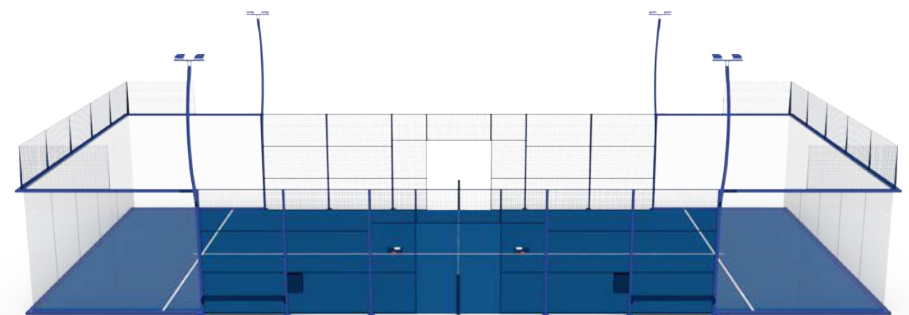
The carbon steel (S235) hot galvanized (Z275) structure ensures optimum stability, strength and longevity.

Each component from the steel frame, glass, artificial turf, lighting and court-side accessories has been developed to be a proud addition to the most demanding of schools, clubs or homes.



Pricing per court: From £28,500 / £34,000 (pop-up)

- + Active perimeter with 84m of hot galvanized tube along the perimeter of glass walls providing greater safety and the best possible finish
- + Galvanized steel structure with phosphate pre-treatment
- + Qualisteelcoat® C4H and C5VH (ISO12944) paint offers maximum resistance to abrasion and oxidation
- + 12mm thick tempered glass panels, compliant with UNE-EN-12150-1
- + 2 large WPT type open entrances
- + Option for Mondo STN Supercourt Blue artificial turf with 10kg/m² of silica sand or Jubo Pro Turf 240
- + Net posts matching the structure, with rounded edges and internal tensioning system to avoid injuries
- + Industry-leading premium quality ProSportLED asymmetrical lighting
- + Fully guaranteed against defects in material and workmanship for 10 years (subject to proper maintenance)





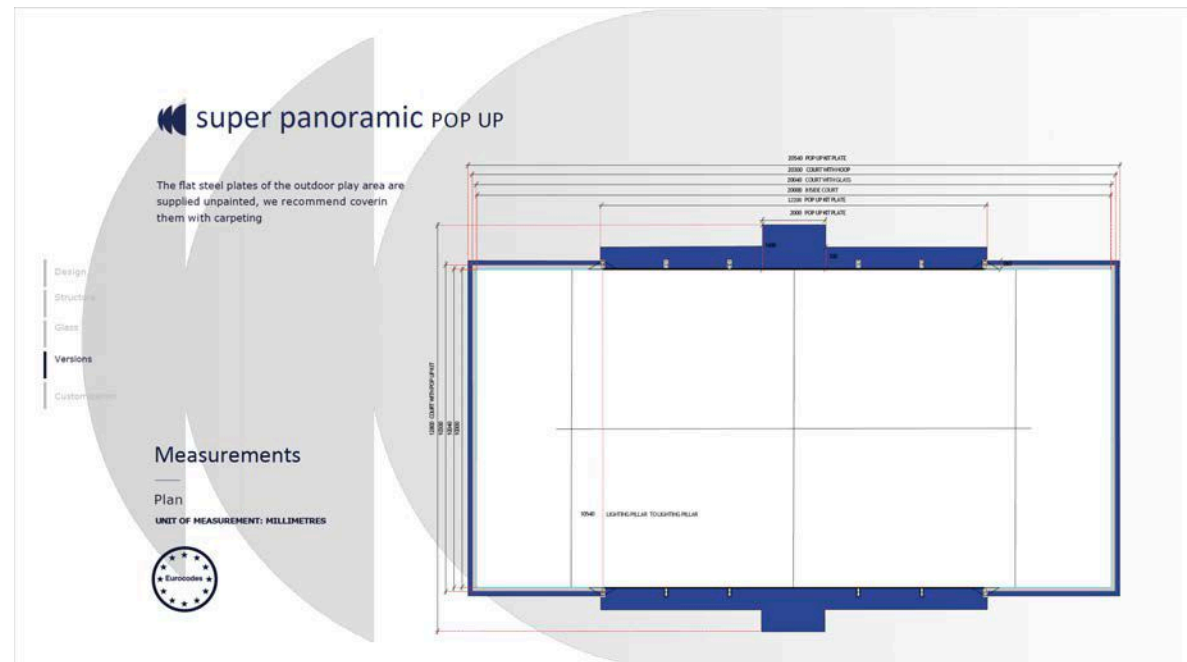
Pop-up Versions

Temporary installations without sacrificing stability

All our courts are available as **pop-up versions** – that is similar court frames that can be installed on suitable surfaces **without being tied to conventional ring beam foundations.**

- + Ideal for temporary installations (eg exhibitions, events, tournaments)
- + Ideal for sites where planning legislation might demand short term or reversible use of a site
- + Ideal for sites where the ground under the court cannot be damaged
- + Ideal for clubs wanting to introduce padel to gauge interest without making an investment in ground works that may not be needed long-term
- + Courts can be **easily moved and reinstalled elsewhere** either on a temporary or permanent basis
- + Pop-up courts are typically £5,500 more than the conventional version of the same model (on account of the additional design & materials that provide the stability in lieu of permanent foundations) but given the savings on groundworks (typically £35-40k per court) they represent **amazing value for money**

Below | The key difference is the use of steel plates (see blue area in the diagram) that extend along the length of the court, centred around the court openings. These increase the surface area of the court frame in contact with the ground. Combined with the significant weight of the courts, these plates ensure stability despite not being tied to concrete foundations. Note it is also possible to bolt pop-up courts to the surface (in situations where a suitable base exists).



LED Lighting by ProSportLED

Padel Plus partners ProSportLED, pioneers of both indoor and outdoor racket sport lighting, to bring industry-leading LED expertise to our courts. ProSportLED's knowledge stems from understanding the needs of athletes, the capabilities of LED manufacturers and the qualities operators look for when fitting out their facilities. The result is an optimal playing experience and the benefit of energy savings and great customer feedback for operators.

Outdoor and Outdoor Covered Space Lighting

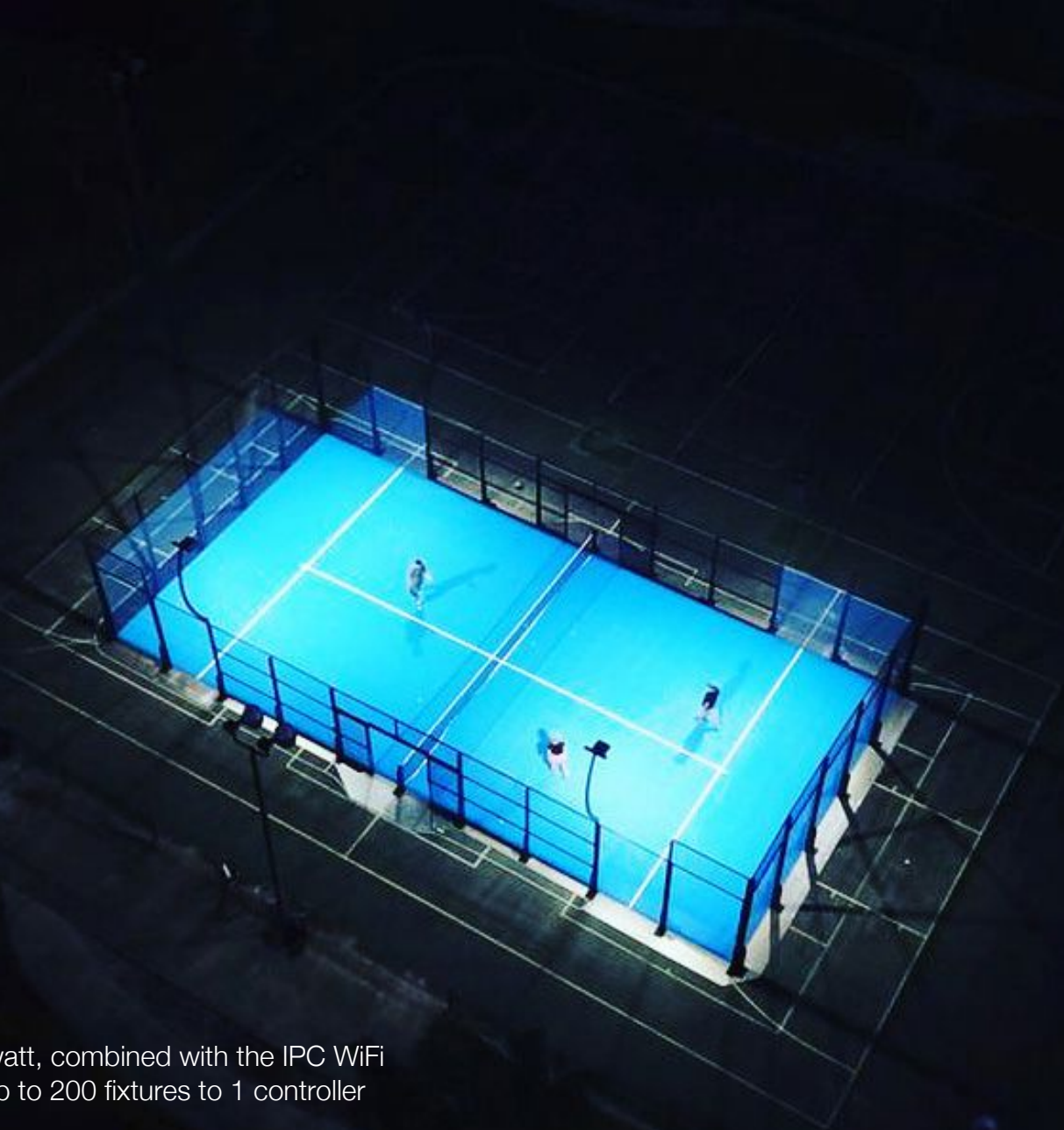
Alongside noise, light pollution can be a significant problem in terms of planning considerations. If your site uses a symmetrical light fixture (direct) it is likely to be in a neighbour's line of vision. Diffusing the light will only soften its appearance whilst leaving the light very much in view.

The solution is an asymmetrical light fixture. The Maha product line from ProSportLED will illuminate the court precisely with all light fixtures installed parallel (0°) to the playing surface. Our light cut-off technology provides exact control with virtually zero light pollution (see image).

Other benefits include:

- + 20KV Surge protection from electrical storms
- + Optimal efficiency with a class-leading 145 lumens per watt, combined with the IPC WiFi controller can maximize energy savings by connecting up to 200 fixtures to 1 controller
- + The LED Converter technology from KMW excels when filming match play or tuition. The non-flicker converter allows for slow-motion filming at 1,500 frames per second compatible with broadcast 4k and 8k cameras

Optimal



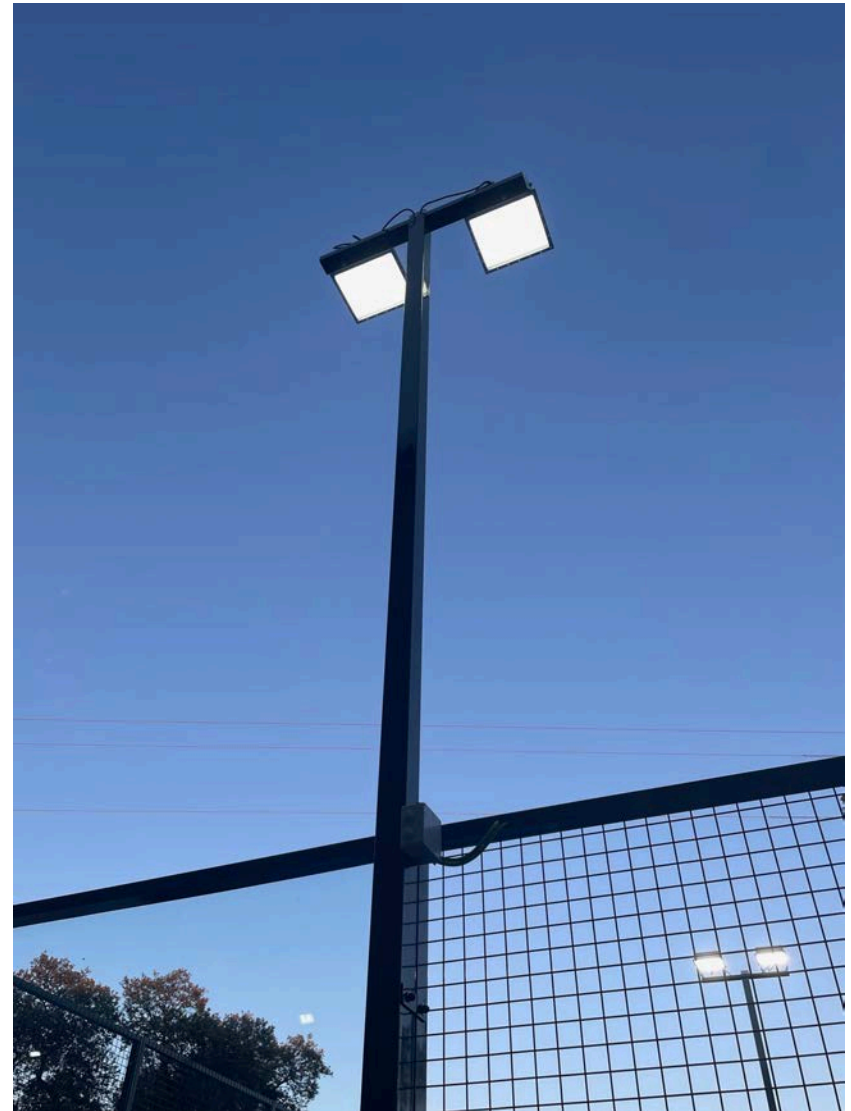
Indoor Lighting

The PSL Sirius symmetrical linear light is the most advanced indoor court light on the Padel market.

The 'designed in Germany' polycarbonate injection-moulded lens is built tough (IK10) and minimizes glare and shadows. The result is a soft and uniform light with extremely low glare levels, up to now unknown on padel courts.

Other benefits include:

- + Bluetooth control via the Samsung Galaxy tablet (included) or Android smartphone
- + Class leading efficiency with 160 lumens per watt. This means greater light output at a lower energy cost with 20% better efficiency than other products on the market
- + Premium Samsung LED Chips ensure consistent and long-life illumination



Left | The Sirius indoor court product provides a wonderful even light combined with a tough casing to resist repeated ball impact.

Above | The Maha outdoor fixtures mounted at 0° to the court ensure optimal playing conditions and virtually no light spill into adjacent areas.

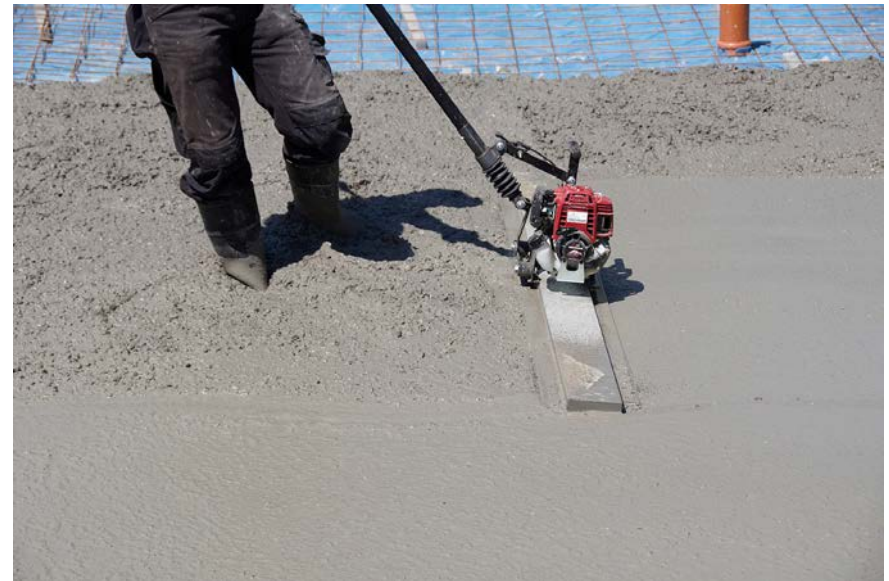
Ground Works

For every location...

A key point of differentiation for Padel Plus is providing ground works via our specialist partners, depending on geographic location. These companies are typically members of the Sports and Play Construction Association (SAPCA) whose foundation specification has been adopted by the LTA for padel.

Each padel court site must be evaluated on an individual basis with consideration for logistics (site location, movement of materials on and off site, ground conditions, presence of existing services or infrastructure). **We encourage site owners / operators to commission geotech surveys before contacting us** so all parties know from the outset what the likely project challenges will be.

In this instance, groundworks are negligible and it is simply a case of site preparation which involves extending electrical cables from the existing masts at ground level. We propose covering the surrounding tennis space with artificial turf so that the electrical cables are covered along with the stabilizing plates of the pop-up court. This will make the arrangement look more 'finished' and is cost-effective at £10.50/m.



Summary of Costs

Planned Installation in March 2025

Indicative Estimate	Price
1 Padel Plus Super Panoramic Pop-up Court (with Pro Turf 240 Outdoor turf at £34,000) ¹	£34,000
Site Prep: provision of electrical supply ²	—
Extras: Additional artificial turf for surrounding areas (220 m ² at £10.50/m) ³	£2,310
Indicative total (assuming supply & installation of 1 Super Panoramic Pop-up Court)	£36,310 + VAT

Notes

1. The Super Panoramic court is offered at the best current price assuming installation in early 2025. This is the shipped and installed price, ready to play with our Club lighting package – an important consideration which minimizes light spill. This will be a key factor in the planning application. Note also that Padel Plus includes as standard an extra epoxy zinc primer as well as our market leading 9 stage painting process which ensures the steel frame of your court withstands British conditions. Other court providers either do not match this specification or charge significant premiums to do so.
2. Our project manager will liaise about site preparation and provide the location information for running electrical connections around the court at ground level. The cables and the stabilizing plates of the pop-up court will then be hidden under the artificial turf surrounding the padel court. This will also obscure the remaining tennis markings and tidy up the area.
3. It is highly recommended to cover the surrounding asphalt corridors with artificial turf which can be done at £10.50/m. The area calculation includes the 2m corridors around the courts, 3.5m at the sides (+ 5%). This will make the area look considered and finished, will hide the stabilizing plates of the court and the electrical cables.

Included

The supply, transportation & installation of courts, plus travel & accommodation.

Not Included

VAT, Rental Equipment eg cranes for unloading trucks where only courts are purchased. If the canopy is ordered, all equipment is included.

Building Standards & Code of Practice

Our court partner Jubo International has built thousands of courts around the world to the highest international standards. Our canopy partner Cubinor (and its group company Esquin which manufactures and installs) is a specialist provider of sports structures and has designed & built facilities across the EU to appropriate Eurocodes.

Warranty

Jubo's courts are guaranteed against defects in material & workmanship for: Court Structure 10 years, Turf 7 years, LED Lighting 5 years. The Canopy Structure is warrantied for 25 years by our partner Cubinor under the Architect's Certificate; the polycarbonate for 20 years; polyester for 10 years; the steel sandwich panel for 3 years. All guarantees are subject to proper maintenance according to Padel Plus's Manual of Court Maintenance and our retained role to look after your facilities.

What happens next

Agreement

- + When you are happy with the Estimate and the Preliminary Terms & Conditions set out below, you can sign this document to declare your intent to proceed.
- + We will convert this Estimate into a more detailed Sales Order confirming your court, canopy and ground works options. This will be signed by both parties and will reserve your space in our production line. We recognize the timing of this will be sensitive and geared around the planning permission process.
- + Note that the indicative delivery time for canopies is 10 weeks from order. Courts can be available in 4-5 weeks.

Preliminary Terms & Conditions

- + Confirmation that there is site access for platforms and trucks with a 25T load and uninhibited movement for vehicles and assembly teams on site.
- + The supply of electricity and water, and all licenses, legal procedures and permits will be provided by and paid for by the Customer.
- + Understanding that any modification to the order will require a revised Quotation and may incur delays.
- + This Quotation is valid for 14 days.
- + Any item that is not explicitly included in the Quotation remains outside the project scope.
- + Site fencing, Portacabins or shelters have not been considered and are the Customer's responsibility.
- + In the absence of a geotechnical study showing otherwise, it is considered that the ground has a resistance of 2kg/cm². If it is verified that the ground presents less resistance, different solutions will need to be evaluated.
- + No foundation work, buried installations or lighting is included unless specifically defined.

- + Padel Plus and its partners will be exempt from liability for acts of vandalism, negligent use, force majeure or acts of God. Stoppage due to reasons beyond Padel Plus's control cannot result in penalty.
- + The facility may not be used by the Customer until it has been signed off by all parties and delivered by Padel Plus and its partners.
- + As this is a 'Court Only Order' 50% of the Sales Contract value will be paid on signature to start the manufacturing process.
- + 50% will be paid at the start of shipping.
- + The machinery necessary to unload our vehicle(s) is not included in the Quotation. A telehandler will be necessary (supplied by the customer) with 2,000 kg vertical lift power / 3,500 kg extended outreach; min outreach of 7.2m; min lifting height of 7.8m; IC Engine Power Rating 75Hp.
- + Padel Plus exercise the right of ownership of the delivered materials until 100% of the payment has been made.
- + In the event of a breach of these Terms Padel Plus may withdraw the materials and dispose of them freely.

Communication & Project Management

- + **Adrian Blakemore** will be your Project Manager providing the vital interface between you and the engineering and construction team who will manufacture and then install your courts. Adrian is based in Spain but will visit your site whenever necessary.

Signed

- + On behalf of the buyer Wargrave LTC:

Dated:

Padel Plus Pavilions

PADEL+TM



View 1 | Our steel and polycarbonate canopies provide a light, bright and airy playing environment, the closest possible experience to playing outdoors, but with the benefit of certainty of play, whatever the weather conditions.



View 2 | We have a range of products to seal the bottom 3m to ground level including extending the polycarbonate sidings, motorised awnings, or sliding glass doors. Along with keeping out wind and driving rain, they increase security. The final spec needs to respond carefully to the requirements of the site.

Explaining The Cost

For Padel Plus Pavilions...

We deliberately position our product as an enduring and high quality solution, aimed at clubs or operators with vision beyond short-term commercial gain. These are facilities that create a first class legacy. There are other providers of steel and polycarbonate canopies in the UK offering 'premium products' but it is important to understand the differences which might lead to a price discrepancy. Padel Plus Pavilions:

- + Are designed to meet EN 1993 Eurocode 3 – this is concerned with requirements for resistance, serviceability, durability and fire resistance of steel structures. Our pavilions are permanent structures designed for life.
- + Use hot dip galvanized steel to prevent corrosion over lifespan.
- + Use the best quality of polycarbonate on the market. We specify 30mm Danpalon® which is more costly than other polycarbonate sheets. But it provides exceptional quality of light, a rich non-industrial visual appeal and delivers thermal insulation and UV protection. By filtering the amount of light depending on the different daytime hours, Danpalon® contributes to optimal efficiency and significant savings in energy costs.
- + Manufactured and installed by Cubinor, a specialist in sports canopies who has completed projects across Europe including prestigious structures for Ciudad de la Raqueta in Madrid with 11,000m² of canopy covered courts. Padel Plus is their exclusive UK partner.
- + Designed to provide optimum playing conditions: the closest experience to playing outdoors but with the benefit of certainty of play whatever the weather conditions.
- + It is sustainable design for long-term and economic operation.



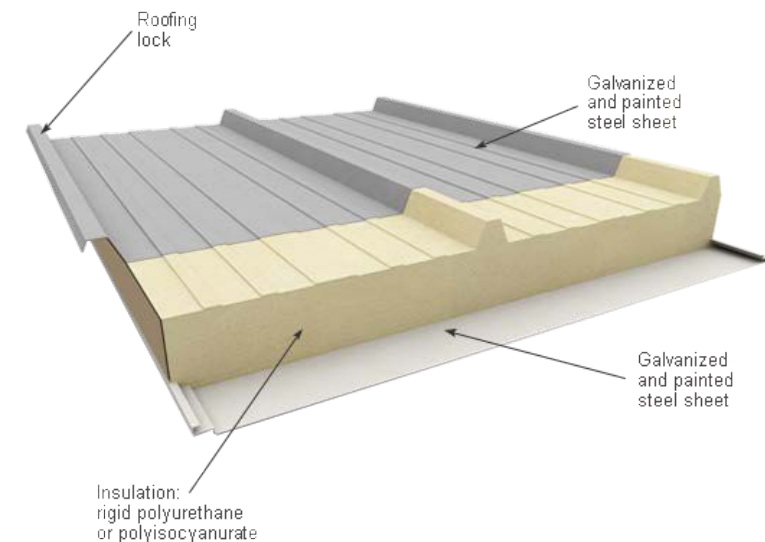
Canopy Options

Material variations to suit different budgets

Our Premium Canopy (Option 1) is made entirely of 30mm thick cellular polycarbonate mounted on aluminum profiles anchored directly to the purlin structure. Joint covers secure the panels without the need for perforation. This design allows the polycarbonate to cope with thermal expansion without any risk of cracking. The facades are covered in matching 30mm thick cellular polycarbonate. The construction ensures the entire structure is well insulated, weather resistant and filters out all UV rays. These canopies provide a wonderful light, bright and airy playing environment and means artificial light is only needed during extremely dark conditions or at night time (unlike PVC canopies which require artificial lighting at all times).



Our Standard+ Canopy (Option 2): the roof enclosure is constructed of cellular polycarbonate sheets as above, but the facades are made of steel sheet as well as the perimeter counterpet. Note that we can also use lacquered and galvanized steel & foam core sandwich panels. This choice of materials provides durability and insulation at a lower price. The facades are closed from a height of 3m upwards joined using the same system as the roof. This provides an aesthetically pleasing appearance and also ensures optimal insulation and weather resistance. It is the best choice when roof-top solar panels are required.



Standard Canopy (Option 3): the roof enclosure is constructed with either translucent acrylic sheet (shown below) and the sidings are profiled metal sheet, the lower 3m to ground level being open. Or at its lowest cost, metal sheet is used for the roof and siding. This still provides excellent weather resistance and a clean, modern appearance, but enables further cost reduction.



Why choose Padel Plus

The Complete Court Solution

Quality of Product

- + Our Spanish court maker, Jubo Padel, has been active in the market across Europe for 25 years. They have built thousands of courts installing them around the world and have the resources and capacity to supply the fast-growing UK market quickly and effectively.
- + Steel and polycarbonate structural canopies have been engineered for the British climate with peerless quality of finish. We see the canopy as crucial to padel's success in the UK and are positioned with the best product and the resources to install them in volume.
- + Industry-leading LED lighting fixtures from ProSportLED.
- + Integrated ground works capability meaning we truly deliver a complete court solution.
- + Numerous thoughtful extras including courtside furniture, interior design for social spaces and changing rooms, and full installation of everything we offer.

PROUD UK DISTRIBUTOR FOR

JUBO PADEL

 **CUBINOR**

Level of Service

- + With an office in the UK to serve our customers and one in Spain through which we maintain close ties to our manufacturing facilities, we aim to provide exceptional service.
- + Many of the smaller companies serving the UK market, both British companies relying on Spanish suppliers, or Spanish companies trying to enter the UK, struggle with the language barrier and customer service. Padel Plus is native in England and in Spain, meaning nothing gets lost in translation.

Strength of Management Team

- + Specialist knowledge of the sports market.
- + With former professional sportsmen at board level, our products are considered from the athlete's point of view, not just the technical teams who develop them. This approach has enabled particular innovation in court lighting where a combination of the player's needs and the LED manufacturer's knowledge, results in a greatly improved on-court experience.
- + We have 20 years' experience running some of the most prestigious private sports facilities and therefore understand the process of how a club commissions new courts and infrastructure. Our founders have also advised public & private clubs on running facilities, building communities of players, recruiting and managing coaches & management teams.

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